



Real Estate Academy of Bucks County

2010 Schedule of Classes

1094 Second Street Pike, Richboro, PA 18954
 Atrium Entrance (1st Entrance) Lower Level
www.realestateacademybc.com

General Module & Residential Module MCE Online
 at www.realestateacademybc.com

Agreement of Sale

Residential Contracts –
 the Letters of the Law

Course Number: CR007794

This course is good for 7 hours of 2008-2010 PA Real Estate CE credit. Content will focus on the terms and conditions of real estate contracts and what the contract language means to the consumer in terms of liability, fulfillment and risk. The who, when, how and why of the Pennsylvania Association of Realtors (PAR) Standard Agreement for the Sale of Real Estate, the Business Relationship Agreement, and the Listing Contract — exclusive right to sell real property. **Cost \$70.00**

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|--------------|-------------------|---------------|----------|
| May 20, 2010 | 9:00 AM – 5:00 PM | Ellen Cassidy | Richboro |
|--------------|-------------------|---------------|----------|

Buying Real Estate with an IRA/401K

Instructor: Carl Fischer

Course Number: CR007784

This course is good for 3.5 hours of 2008-2010 PA CE. This course is designed to provide a basic level of proficiency in understanding techniques and methods to diversify your retirement account by investing in real estate and real estate related opportunities such as making loans, buying lease options and contracts. The course will reveal the power of tax deferred and tax free compounding to increase overall wealth. It will develop an awareness of the IRS tax rules relating to real estate in retirement plans. The ability to channel rental income and capture appreciation with leveraged real estate in a retirement plan will be apparent. The student will gain the information necessary and be provided with a step-by-step approach to make commercial or residential real estate investments with retirement plan funds. **Cost \$45.00**

| | | | |
|--------------|--------------------|----------|--|
| May 27, 2010 | 9:00 AM - 12:30 PM | Richboro | |
|--------------|--------------------|----------|--|

When Did They Change That?

Course Number: CR007797

This course is good for 3.5 hours of 2008-2010 PA CE credit. Stay on the top of your game. Be aware of the new changes in PA Real Estate rules and regulations regarding: advertising, Consumer Notice, agency, environmental issues and the Agreement of Sale. **Cost \$45.00**

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|------------------------|-------------------|---------------|----------|
| May 20, 2010 (evening) | 6:00 PM – 9:30 PM | Donna McKenna | Richboro |
| May 27, 2010 | 1:30 PM - 5:00 PM | Marge Wingate | Richboro |

ONLINE PA CE

www.realestateacademybc.com



Course Registration Form

| | |
|---|--|
| Name: (As it appears on your license) | |
| Home Address: | |
| City/State/Zip: | |
| Phone: | |
| Email Address: | |
| Agency Name/Location | |
| RE License Number: | |
| NRDS Number: (If taking Ethics class) | |

| Course Number | Course Name | Course Date | Location |
|---------------|-------------|-------------|----------|
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| Credit Card Type: (Visa/MC Only) | |
| Name as it appears on card: | |
| Number: | |
| Expiration Date: | |

For further information, call 215-364-2282

To Register: Payment must accompany registration to reserve a seat in any class.

- (1) Fax this completed form to 215-741-4475
No cover sheet is necessary.
- (2) or Call with your registration and payment information.
- (3) or Mail your registration with a check to:
Real Estate Academy of Bucks County
1094 2nd Street Pike
Richboro, PA 18954

Once a class is confirmed you will be sent a confirmation by email. PA State Law requires that you be on time and stay through the end of the class in order to earn PA CE credits. Sign-In AND Sign-Out for every session is required to record your attendance.

For Office Use Only

| | |
|-------------------|--|
| Log Date | |
| Receipt Confirmed | |
| Confirmation | |
| Amount | |
| CK # | |
| CC Run Date | |
| Invoice # | |
| Approval # | |
| Deposit Date | |

Thank You!

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