



Real Estate Academy of Bucks County 2018 Schedule of PA CE Classes

1094 Second Street Pike, Richboro, PA 18954

Atrium Entrance (1st Entrance) Lower Level

www.realestateacademybc.com

Agreement of Sale Negotiations

Instructor: Matthew Mittman

LAST PA CE CLASS for 2016-2018

NEW!! Course Number: RECE003943

This course is good for 3.5 hours of 2016-2018 PA CE. Agents will be able to identify the various stages of negotiations in a real estate transaction. Agents will be able to ask to identify the best types of questions to ask the agent who represents the buyer/seller. Agent will be able to identify the difference between what all parties want in the transaction and what they need in the transaction. Agents will have the tools to get better price and terms for their clients. **Cost \$45**

May 30, 2018	1:30 PM – 5:00 PM	Richboro
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ONLINE PA CE

www.realestateacademybc.com